

Associate

Founders Advisors is a boutique M&A and strategic advisory firm with offices in Birmingham, Alabama, and Dallas & Houston, Texas, serving lower middle-market companies and the people that build and steward them. Our services include sell-side and buy-side M&A, and general corporate strategic advisory, with a focus on business services, consumer, energy, healthcare, industrials and technology companies. Our entrepreneurial and value-focused work environment thrives on each team member's contribution toward our corporate goals of serving our clients with excellence and integrity, developing our team both personally and professionally, and bettering our community.

We are currently seeking to fill an Associate position in our firm. This person will be placed in a position of leadership and influence, managing analysts, and working closely with upper management to package and market companies to institutional and strategic corporate buyers. If proven capable, Founders expects this hire to have an opportunity to advance to a Vice President role in the foreseeable future.

An ideal candidate will possess:

- Effective organizational, communication, and interpersonal skills
- Strong financial analysis and accounting skills
- Project management skills with keen awareness of timelines
- Overall business acumen and credentials
 - BS Degree in Finance or Accounting is helpful, but not required
 - MBA and/or CPA is helpful, but not required
- Intellectual curiosity, desire, and willingness to grow and learn
- A proactive work style with a strong desire to see the team win
- Desire to work in a very dynamic, fast paced, and entrepreneurial environment

A minimum of 3 years of work experience is required. Prior experience with financial analysis and a high proficiency in Microsoft Office applications (Word, Excel, and PowerPoint) is a must. Experience in Investment Banking or Private Equity is highly regarded, but not required.

The primary roles and responsibilities of this position include:

- Manage and oversee the work of analysts performing financial, company and market research, buyer research, administrative tasks, etc.
- Package and produce marketing materials, i.e., teasers, confidential information memorandums, financial packages, etc.
- Assist the Vice President and/or Director and Managing Director in all stages of an engagement, from pitch phase through closing.

Please submit resumes via email (careers@foundersib.com). You can learn more about Founders Advisors by visiting our website at www.foundersib.com.